

SOVOS

2026

INSURANCE ACCOUNTING & REPORTING CONTINUING PROFESSIONAL EDUCATION



Property & Casualty - Life - Health

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Special Offers

- **Seminar bundles** offer up to \$750 off the total tuition of two selected courses - bundles are highlighted in course descriptions
- **Group discounts** available for organizations sending multiple attendees to a single offering of any class
 - ✓ For eligible courses up to 8 hours, 2nd and subsequent attendees receive \$20 off
 - ✓ For eligible courses of 8 hours or more, 3rd and subsequent attendees receive \$300 off
 - ✓ Offer excludes course bundles which have been separately discounted
- **Current software clients** receive \$200 off courses of 8 or more hours with coupon code (offer excludes bundles and Update classes listed on Page 5-1)

**OVER 60 YEARS OF HELPING PROFESSIONALS LIKE YOU
SUCCEED IN THE INSURANCE INDUSTRY!**

2026 PROPERTY & CASUALTY CALENDAR AT-A-GLANCE

Course	Join us in person:					Webinar					
	CHI	ORL	NASH	BOS	NOLA						
Accounting & Financial Reporting		Jun. 15-17			Nov. 16-18		Aug. 24-28				Dec. 14-18
Annual Statement		Jun. 16-19	Sep. 22-25								Dec. 7-11
Annual Statement (Condensed)							Aug. 24-27				
Federal Income Tax Accounting & Reporting		Jun. 17	Sep. 24		Nov. 18	May 4-5					Dec. 14-15
Federal Income Taxation for Nonlife Insurance Companies	Jun. 9-10	Jun. 18-19			Nov. 19-20	May 11-14					Nov. 30 - Dec. 3
Financial Analysis				Nov. 5-6			Aug. 31 - Sep. 3				
Financial Planning & Analysis for P&C Companies						May 18-20	Aug. 9-11				
Investment Accounting & Reporting	Jun. 11-12		Sep. 24-25								Nov. 30 - Dec. 2
Overview of Statutory Financial Reporting	Jun. 9		Sep. 21					Sep. 10-11		Nov. 10-11	
Enhanced Overview of Statutory Financial Reporting				Nov. 5-6							
P&C Risk-Based Capital									Oct. 16	Nov. 13, 30	
P&C Statutory Accounting Principles						May 19-22					
Reinsurance 1: The Fundamentals (Web Version)							Aug. 28-29				
Reinsurance 1: The Fundamentals (Live Version)		Jun. 15-16			Nov. 16-17						
Reinsurance 2: Beyond the Fundamentals		Jun. 17-18			Nov. 18-19			Sep. 30 - Oct. 2			
Schedule P Preparation					Nov. 17-18						
Loss Reserve Analysis for Non-Actuaries					Nov. 19-20						
Update on Accounting and Financial Reporting	See Page 5-1										

2026 PROPERTY & CASUALTY COURSES

ACCOUNTING & FINANCIAL REPORTING

Receive a thorough orientation to statutory and U.S. GAAP accounting concepts for P&C companies. Additionally, the class provides a survey of the statutory Annual Statement and U.S. GAAP financial statements with a brief introduction to risk-based capital for P&C companies.

TUITION: \$2,350

LEVEL: Basic

CPE: 20 hours in Accounting

ANNUAL STATEMENT

Learn how to prepare the P&C Annual Statement. We will also cover the fundamentals of the P&C industry and the relevant statutory accounting concepts. Virtually every page, exhibit, and schedule will be addressed. Class participation and discussion will focus on a completed P&C Annual Statement.

TUITION: \$2,750

LEVEL: Basic

CPE: 28 hours in Accounting

Tuition includes one year of web access to the *P&C Annual Statement Handbook*, a \$900 value.

ANNUAL STATEMENT - CONDENSED

Learn how to prepare the P&C Annual Statement. This comprehensive course covers the fundamentals of the P&C industry and the relevant statutory accounting concepts. Accounting and reporting is addressed for premiums, expenses, losses, LAE, and reinsurance. A detailed discussion of Schedule P is also provided. Note that this class does not include a discussion of invested asset accounting or reporting. For those interested in the investment topic, consider our separate *P&C and Health Investment Accounting and Reporting* class.

TUITION: \$2,550

LEVEL: Basic

CPE: 24 hours in Accounting

Tuition includes one year of web access to the *P&C Annual Statement Handbook*, a \$900 value.

ENHANCED OVERVIEW OF STATUTORY FINANCIAL REPORTING

Learn about P&C insurance and key accounting concepts used in the industry. You will also learn about industry lines of business and terminology, contents of the NAIC Annual Statement, and the accounting for premiums, losses, expenses, and reinsurance. This class is differentiated from the Overview class (below) with enhanced discussions of all topics plus an added discussion about reinsurance.

TUITION: \$1,820

LEVEL: Basic

CPE: 12 hours in Accounting

***Bundle this seminar with the Boston *Update* course and save \$300 off your total tuition.**

FEDERAL INCOME TAX ACCOUNTING & REPORTING

Review the GAAP and statutory guidance related to federal income tax accounting and learn how to prepare the tax provisions and disclosures for insurance company reporting. This will include a walk-through of the current and deferred tax workpapers as well as the statutory admissibility test calculations to ensure understanding.

TUITION: \$1,685

LEVEL: Intermediate

CPE: 8 hours in Accounting

***Bundle this seminar with *Federal Income Taxation For Nonlife Companies* and save \$750 of your total tuition.**

FEDERAL INCOME TAXATION FOR NONLIFE INSURANCE COMPANIES

Review the nature and structure of nonlife federal income taxation and apply the specialized insurance knowledge necessary to complete or review Form 1120-PC. You will complete class exercises to provide hands-on preparation of various tax return components.

TUITION: \$2,150

LEVEL: Intermediate

CPE: 16 hours in Taxes

***Bundle this seminar with *Federal Income Taxation For Nonlife Companies* and save \$750 of your total tuition.**

FINANCIAL ANALYSIS

Learn how statutory Annual Statement information can be used to evaluate the financial condition and operating performance of a P&C insurance company. Significant ratios and other analytical tools commonly employed by analysts, rating agencies, and regulators will be illustrated and discussed using a case study company. Participants will be able to analyze selected ratio results for their companies during the seminar. The textbook contains illustrations of all ratios and tools used in the course and significant industry data and statistics that may be utilized in evaluating a P&C insurer.

TUITION: \$1,970

LEVEL: Intermediate

CPE: 15 hours in Accounting

***Bundle this seminar with the Boston *Update* course and save \$300 off your total tuition.**

FINANCIAL PLANNING & ANALYSIS FOR P&C COMPANIES

This course introduces, defines, and discusses the financial planning and forecasting process. Participants will review a generic financial planning and forecasting model and learn basic concepts of planning and forecasting premiums, losses, and expenses based on an understanding of each key driver. A template of the model will be provided.

TUITION: \$1,820

LEVEL: Intermediate

CPE: 12 hours in Accounting

INVESTMENT ACCOUNTING & REPORTING

Acquire an understanding of investment accounting and financial reporting requirements for P&C and Health insurance companies. The primary focus will be on the statutory reporting environment, but GAAP guidance for investments will be addressed. Emphasis will be given to recent accounting and reporting changes.

TUITION: \$1,820

LEVEL: Intermediate

CPE: 12 hours in Accounting

LOSS RESERVE ANALYSIS FOR NON-ACTUARIES

Develop an understanding of the techniques used in estimating ultimate loss costs and in evaluating reserve adequacy. Also, hear a casualty actuary discuss methods used in determining and evaluating reserves from an actuarial perspective. Examples and case studies will be used.

TUITION: \$1,820

LEVEL: Intermediate

CPE: 12 hours in Accounting

***Bundle this seminar with *Schedule P Preparation* and save \$600 of your total tuition.**

OVERVIEW OF STATUTORY FINANCIAL REPORTING

Learn about P&C insurance and key accounting concepts used in the industry. You will also learn about industry lines of business and terminology, contents of the NAIC Annual Statement, and the accounting for premiums, losses, and expenses. This seminar will conclude with a review of the statutory balance sheet and income statement.

TUITION: \$1,620

LEVEL: Basic

CPE: 8 hours in Accounting

***Bundle this seminar with other eligible course and save \$600 off your total tuition.**

P&C RISK-BASED CAPITAL

Gain a perspective of the NAIC P&C Risk-Based Capital calculation. We will discuss the various categories of RBC risks, calculations of the authorized control level RBC and total adjusted capital, and other miscellaneous RBC analysis.

TUITION: \$665

LEVEL: Intermediate

CPE: 4 hours in Accounting

REINSURANCE 1: THE FUNDAMENTALS (WEB VERSION)

This class is a shortened version of P&C Reinsurance 1: The Fundamentals. The same topics will be covered but the comprehensive examples will be delivered as a handout, rather than discussed.

TUITION: \$1,620

LEVEL: Basic

CPE: 8 hours in Accounting

***Bundle this seminar with *Reinsurance 2: Beyond the Fundamentals* and save \$600 off your total tuition.**

REINSURANCE 1: THE FUNDAMENTALS (LIVE VERSION)

Learn the five functions of P&C reinsurance and examine the five traditional forms of P&C reinsurance: Quota Share, Surplus Share, Excess of Loss, Catastrophe, and Stop Loss. We will address their characteristics, functions, advantages, and disadvantages. The financial impact of reinsurance is illustrated through case study examples that review reinsurance accounting. The course concludes with a review of the statutory reinsurance balance sheet accounts, their relationship to Schedule F - Parts 1 and 3, and a detailed look at the calculation of the provision for reinsurance.

TUITION: \$1,920

LEVEL: Basic

CPE: 14 hours in Accounting

***Bundle this seminar with *Reinsurance 2: Beyond the Fundamentals* and save \$600 off your total tuition.**

REINSURANCE 2: BEYOND THE FUNDAMENTALS

Learn about the more complex reinsurance contract features and accounting issues. Included is a discussion of the interrelationships of multiple reinsurance agreements, a look at specific contract features, an examination of certain reinsurance contract provisions, overview of alternative reinsurance products, and a discussion of reinsurance accounting and reporting requirements.

TUITION: \$1,820

LEVEL: Intermediate

CPE: 12 hours in Accounting

****Bundle this seminar with *Reinsurance 1: The Fundamentals* and save \$600 off your total tuition.**

SCHEDULE P PREPARATION

Acquire an understanding of the contents, uses, and analytical value of Schedule P of the Annual Statement and the techniques used to prepare each of its parts. This seminar is specifically targeted to those who will be preparing Schedule P and those who desire a comprehensive understanding of the relationships within Schedule P to facilitate review and provide a basis for analysis. Examples and extensive case studies will be used.

TUITION: \$1,820

LEVEL: Basic

CPE: 12 hours in Accounting

***Bundle this course with *Loss Reserve Analysis for Non-Actuaries* and save \$600 off your total tuition.**

STATUTORY ACCOUNTING PRINCIPLES

Broaden your existing knowledge of statutory accounting theory found in the NAIC Accounting Practices and Procedures Manual (AP&P Manual). Note that this course is more of a discussion of statutory accounting theory rather than application. For application considerations, consider other courses such as *Annual Statement*.

Tuition: \$1,920

LEVEL: Intermediate

CPE: 14 hours in Accounting

***See website for more details on class bundles.**

2026 LIFE CALENDAR AT-A-GLANCE

Course	Join us in person:					Webinar						
	CHI	ORL	NASH	BOS	NOLA							
Accounting & Financial Reporting		Jun. 15-17			Nov. 16-18					Oct. 19-23		Dec. 14-18
Actuarial Concepts for Non-Actuaries	Jun. 9-10		Sep. 21*					Aug. 31 - Sep. 2				
Annual Statement		Jun. 17-19	Sep. 21-23					Aug. 17-21		Oct. 26-30		Dec. 7-11
Federal Income Tax Accounting & Reporting		Jun. 17	Sep. 24		Nov. 18	May 4-5						Dec. 14-15
Federal Income Taxation for Life Insurance Companies	Jun. 9-10	Jun. 18-19			Nov. 19-20	May 11-13					Nov. 30 - Dec. 2	
Investment Accounting & Reporting			Sep. 24-25		Nov. 19-20				Sep. 9-11			
Life Risk-Based Capital			Sep. 21									
Life Reinsurance												Dec 15-17
Life Statutory Accounting Principles						May 19-21						
Overview of Statutory Financial Reporting				Nov. 5-6		May 27-29						
Update on Accounting and Financial Reporting	See Page 5-1											

* *Actuarial Concepts for Non-Actuaries* offered in Nashville will be a modified 8-hour version of this course (normally 12 hours).

2026 LIFE COURSES

ACCOUNTING & FINANCIAL REPORTING

Receive a thorough orientation to life insurance fundamentals and the framework of both statutory and U.S. GAAP accounting for life insurance companies. More experienced participants will receive a concise refresher on these concepts. You will gain a comprehensive understanding of statutory and U.S. GAAP accounting in the areas of product accounting and investment accounting. The course also provides an overview of risk-based capital, federal income taxation of life insurance companies, reinsurance, policyholder reserve concepts, deferred acquisition cost and separate accounts. The class will center on a comprehensive textbook and a completed life/fraternal insurance company annual statement (Blue Book) in PDF format.

Tuition: \$2,350

LEVEL: Basic

CPE: 20 hours in Accounting

ACTUARIAL CONCEPTS FOR NON-ACTUARIES

Gain a perspective of the actuarial impact on U.S. GAAP and statutory financial statements. Our course materials emphasize obtaining simple, conceptual knowledge of actuarial concepts rather than detailed calculations.

Tuition: \$1,820

LEVEL: Intermediate

CPE: 12 hours in Accounting

ANNUAL STATEMENT

Gain a comprehensive understanding of life insurance fundamentals, lines of business, statutory accounting concepts, and the purposes and contents of the Life and Accident & Health Annual Statement (Blue Book). We address most pages, exhibits, and schedules in the Blue Book. The class will center on a completed life insurance company annual statement in PDF format.

Tuition: \$2,350

LEVEL: Basic

CPE: 20 hours in Accounting

Tuition includes one year of web access to the *Life Annual Statement Handbook*, a \$900 value.

FEDERAL INCOME TAX ACCOUNTING & REPORTING

Review the GAAP and statutory guidance related to federal income tax accounting and learn how to prepare the tax provisions and disclosures for insurance company reporting. This will include a walk-through of the current and deferred tax workpapers as well as the statutory admissibility test calculations to ensure understanding.

TUITION: \$1,685

LEVEL: Intermediate

CPE: 8 hours in Accounting

***Bundle this course with *Federal Income Taxation For Life Companies* and save \$750 off your total tuition.**

FEDERAL INCOME TAXATION FOR LIFE INSURANCE COMPANIES

Review the nature and structure of life federal income taxation and apply the specialized insurance knowledge necessary to complete or review Form 1120-L. You will complete class exercises to provide hands-on preparation of various tax return components.

TUITION: \$1,950

LEVEL: Intermediate

CPE: 12 hours in Taxes

***Bundle this course with *Federal Income Tax Accounting and Reporting* and save \$750 off your total tuition.**

INVESTMENT ACCOUNTING & REPORTING

Acquire an understanding of investment accounting and financial reporting requirements for Life insurance companies. The primary focus will be on the statutory reporting environment, but GAAP guidance for investments also will be addressed. Unique life insurance investment topics such as Asset Valuation Reserve and Interest Maintenance Reserve will be covered. This course begins with the more fundamental investment concepts to help you build a strong foundation for understanding the more complex topics addressed as the course progresses.

Tuition: \$1,820

LEVEL: Intermediate

CPE: 12 hours in Accounting

LIFE REINSURANCE

Learn about common forms and uses of reinsurance within the life industry and obtain an understanding of risk transfer and the U.S. GAAP and statutory accounting and financial reporting requirements for reinsurance transactions.

TUITION: \$1,950

LEVEL: Intermediate

CPE: 12 hours in Accounting

LIFE RISK-BASED CAPITAL

Gain a perspective of the NAIC Life Risk-Based Capital calculation. We will discuss the various categories of RBC risks, calculations of the authorized control level RBC and total adjusted capital, and other miscellaneous RBC analyses. Included are the AM Best BCAR model and other rating agency analyses. A brief introduction to the Group Capital Calculation process will also be presented. The latest regulations will be reflected in the course presentation.

TUITION: \$1,620

LEVEL: Intermediate

CPE: 8 hours in Accounting

OVERVIEW OF STATUTORY FINANCIAL REPORTING

This course introduces the NAIC Annual Statement and key statutory accounting concepts applicable to the life insurance industry. Course materials specifically explore the financial data interrelationships between the statutory balance sheet, operating statements, cash flow statements and various exhibits.

The class will center on a comprehensive textbook and a completed life insurance company annual statement (Blue Book) in PDF format.

Tuition: \$1,820

LEVEL: Basic

CPE: 12 hours in Accounting

***Bundle this seminar with the Boston *Update* course and save \$300 off your total tuition.**

SEPARATE ACCOUNTS

This course identifies the types of products employing Separate Accounts, the types of Separate Accounts, and the interrelationships between the “Green Book” (your company’s Separate Accounts Annual Statement) and the “Blue Book” (your company’s Annual Statement). This course also reviews the statutory accounting and reporting for Separate Accounts.

Tuition: \$1,620

LEVEL: Basic

CPE: 8 hours in Accounting

STATUTORY ACCOUNTING PRINCIPLES

Broaden your existing knowledge of statutory accounting theory found in the NAIC Accounting Practices and Procedures Manual (AP&P Manual). Note that this course is more of a discussion of statutory accounting theory rather than application. For application considerations, consider other courses such as *Annual Statement*.

Tuition: \$1,820

LEVEL: Intermediate

CPE: 12 hours in Accounting

***See website for more details on class bundles.**

2026 HEALTH CALENDAR AT-A-GLANCE

Course	Join us in person:					Webinar			
	CHI	ORL	NASH	BOS	NOLA				
Annual Statement			Sep. 21-22				Oct. 27-30		
Federal Income Tax Accounting & Reporting		Jun. 17	Sep. 24		Nov. 18	May 4-5			Dec. 14-15
Federal Income Taxation for Nonlife Insurance Companies	Jun. 9-10	Jun. 18-19			Nov. 19-20	May 11-14		Nov. 30 - Dec. 3	
Health Statutory Accounting Principles						May 19-21			
Investment Accounting & Reporting	Jun. 11-12		Sep. 24-25					Nov. 30 - Dec. 2	
Update on Accounting and Financial Reporting	See Page 5-1								

2026 HEALTH COURSES

ANNUAL STATEMENT

Learn how to prepare the Health Annual Statement. This comprehensive course covers the fundamentals of the health and managed care industry and the relevant statutory accounting concepts.

Accounting and reporting is addressed for premiums, expenses, claims, CAE, reinsurance and investments. Class participation and discussion will focus on a completed Health Annual Statement.

TUITION: \$2,020

LEVEL: Basic

CPE: 16 hours in Accounting

Tuition includes one year of web access to the *Health Annual Statement Handbook*, a \$900 value.

FEDERAL INCOME TAX ACCOUNTING & REPORTING

Review the GAAP and statutory guidance related to federal income tax accounting and learn how to prepare the tax provisions and disclosures for insurance company reporting. This will include a walk-through of the current and deferred tax workpapers as well as the statutory admissibility test calculations to ensure understanding.

TUITION: \$1,685

LEVEL: Intermediate

CPE: 8 hours in Accounting

***Bundle this course with *Federal Income Taxation For Life or Nonlife Companies* and save \$750 off your total tuition.**

FEDERAL INCOME TAXATION FOR NONLIFE COMPANIES

Review the nature and structure of nonlife federal income taxation and apply the specialized insurance knowledge necessary to complete or review Form 1120-PC. You will complete class exercises to provide hands-on preparation of various tax return components.

TUITION: \$2,150

LEVEL: Intermediate

CPE: 16 hours in Taxes

***Bundle this course with *Federal Income Tax Accounting and Reporting* and save \$750 off your total tuition.**

INVESTMENT ACCOUNTING & REPORTING

Acquire an understanding of investment accounting and financial reporting requirements for P&C and Health insurance companies. The primary focus will be on the statutory reporting environment, but GAAP guidance for investments will be addressed. Emphasis will be given to recent accounting and reporting changes.

TUITION: \$1,820

LEVEL: Intermediate

CPE: 12 hours in Accounting

STATUTORY ACCOUNTING PRINCIPLES

Broaden your existing knowledge of statutory accounting theory found in the NAIC Accounting Practices and Procedures Manual (AP&P Manual). Note that this course is more of a discussion of statutory accounting theory rather than application. For application considerations, consider other courses such as *Annual Statement*.

Tuition: \$1,820

LEVEL: Intermediate

CPE: 12 hours in Accounting

***See website for more details on class bundles.**

ANNUAL UPDATE COURSES

UPDATE ON ACCOUNTING AND FINANCIAL REPORTING

In this one-day update seminar, you will learn about the accounting and reporting changes for 2026 and beyond. Emphasis is on the impact of revisions to statutory accounting principles as detailed within the NAIC's *Accounting Practices and Procedures Manual*. You will also learn about revisions to the Quarterly and Annual Statement Blanks as well as the accompanying *Annual Statement Instructions*. In addition, we will survey other recent NAIC activities along with developments in generally accepted accounting principles specific to insurers.

TUITION: \$1,285*

LEVEL: Update

CPE: 7 hours in Accounting

*The September Update is part of our 2-day Insurance Regulatory Summit on September 22-23 for which package pricing is available. See Page 6-1 for more details.

Sep. 23	9:30a - 5:00p ET	Seminar
Oct. 1-2	12:00p - 3:30p ET	Webinar
Oct. 22-23	1:00p - 4:30p ET	Webinar
Nov. 4	9:00p - 4:15p ET	Seminar
Dec. 3-4	1:00p - 4:30p ET	Webinar
Dec. 16-17	11:00a - 2:30p ET	Webinar

2026 ANNUAL STATEMENT BLANKS & INSTRUCTION CHANGES

Learn about the new annual statement template changes for 2026 and beyond.

TUITION: \$255

LEVEL: Update

CPE: 1.5 hours in Accounting

Sep. 29	3:00p - 4:30p ET
Oct. 23	11:00a - 12:30p ET
Nov. 13	2:00p - 3:30p ET
Dec. 18	11:00 - 12:30p ET

All dates, times and prices shown above are estimated as of this publication date. See website for most up-to-date details.

** Unless otherwise indicated, classes on this page are NOT eligible for discounts **

LIVE EDUCATION WEEKS



MID-WEEK AT MAGGIANO'S						
CHICAGO, IL Maggiano's Little Italy -- 516 N Clark Street				BOSTON, MA Maggiano's Little Italy -- 4 Columbus Avenue		
Tuesday June 9	Wednesday June 10	Thursday June 11	Friday June 12	Wednesday November 4	Thursday November 5	Friday November 6
Federal Income Taxation for Insurance Companies		P&C and Health Investment Accounting & Reporting		2026 Accounting & Reporting Update	P&C Enhanced Overview of Statutory Financial Reporting	
Life Actuarial Concepts for Non- Actuaries					Life Overview of Statutory Financial Reporting	
P&C Overview of Statutory Financial Reporting					Federal Income Taxation for Nonlife Insurance Companies	

HUNGRY FOR CPE?

This year we introduce mid-week seminars at Maggiano's - shortened versions of our typical in-person seminar events structured to offer easy access, low commitment cost and more in person continuing education options for you throughout the year. You choose the class(es) that's right for you. You choose your preferred overnight accommodations. And we bring the same quality continuing education you've come to know us for. See website for discounted registration opportunities. Can't wait to see you there!

ORLANDO, FL				
Embassy Suites Lake Buena Vista Resort -- \$209/night (waived resort fee) -- Book by May 15				
Monday June 15	Tuesday June 16	Wednesday June 17	Thursday June 18	Friday June 19
P&C Reinsurance 1: The Fundamentals		P&C Reinsurance 2: Beyond the Fundamentals		
P&C Accounting & Financial Reporting				
Life Accounting & Financial Reporting				
		P&C Annual Statement		
		Life Annual Statement		
		Federal Income Tax Accounting & Reporting	Federal Income Taxation for Nonlife Insurance Companies	
			Federal Income Taxation for Life Insurance Companies	

NASHVILLE, TN				
Hilton GI Downtown/Convention Center -- \$284/night (no daily fee) -- Book by August 21				
Monday September 21	Tuesday September 22	Wednesday September 23	Thursday September 24	Friday September 25
Overview of Statutory Financial Reporting	INSURANCE REGULATORY SUMMIT		P&C and Health Investment Accounting & Reporting	
	Product Sessions	Update on Accounting and Financial Reporting		
Life RBC	P&C Annual Statement			
Health Annual Statement		Actuarial Concepts for Non-Actuaries	Life Investment Accounting & Reporting	
Life Annual Statement			Federal Income Tax Accounting & Reporting	

NEW ORLEANS, LA				
DoubleTree New Orleans -- \$189/night (no daily fee) -- Book by October 16				
Monday November 16	Tuesday November 17	Wednesday November 18	Thursday November 19	Friday November 20
P&C Reinsurance 1: The Fundamentals		P&C Reinsurance 2: Beyond the Fundamentals		
Life Accounting & Financial Reporting			Life Investment Accounting & Reporting	
P&C Accounting & Financial Reporting			Federal Income Taxation for Nonlife Insurance Companies	
		Federal Income Tax Accounting & Reporting	Federal Income Taxation for Life Insurance Companies	
Schedule P Preparation			P&C Loss Reserve Analysis for Non-Actuaries	

Negotiated rates are available on a first-come first-served basis and only available through the "Book By" date noted above. Room rates exclude applicable taxes. Transportation not included in tuition.

ANNUAL INSURANCE REGULATORY SUMMIT

The Insurance Regulatory Summit is an annual opportunity for users of the Sovos Statutory Reporting software product to interact with our technical experts. Product sessions presented throughout the day offer participants the opportunity to both hear from the developers and contribute feedback in an effort to further enhance subsequent versions of the product. The Summit includes:

Expertise on insurance-specific accounting and financial reporting software

- Networking breakfast with industry peers
- Interaction with technical experts
- The chance to earn CPE credits

This year's event begins with product sessions on Tuesday, September 22. Join us Wednesday morning for a Client Networking Breakfast to engage with your peers on product usage and gain access to product demonstrations. Following breakfast on Wednesday, attendees will participate in our annual Accounting and Reporting Update.

Pricing for the 2-day event will be all-inclusive, offering participants up to 15 hours of CPE credit. A la carte options are also available. See website for an agenda and more details.

CUSTOMIZED SEMINARS

CONTINUING EDUCATION AT YOUR CONVENIENCE

Have a group that would benefit from training? Consider a customized seminar!

You can select from any of our off-the-shelf courses or mix and match a variety of topics to tailor an agenda to your team's needs. Whether live or webinar, we work with your schedule and use your company financials for illustration.

Curious? Email StatEducationServices@Sovos.com for more information.

COURSES AVAILABLE UPON REQUEST

Interested in other content for your private seminar beyond those listed in our public schedule? Unable to find a course that exactly meets your needs? We have a library of topics which are available upon special request that include:

Key Differences in Statutory vs GAAP Accounting

Affiliates and/or Related Parties

Transitioning from Blue Book to Orange Book

P&C Financial Reporting for Non-Financial Managers

Separate Accounts

Selected Topics of Interest to Insurers



SPOTLIGHT ON EDUCATION



ANNUAL STATEMENT HANDBOOKS

Our Handbooks are the most comprehensive manuals in the insurance industry for Annual Statement preparation, accounting guidance and statutory accounting theory. Using the Handbook as a go-to resource will save you and your staff valuable time and help you stay current with the latest NAIC changes.

Our in-house experts update the Handbooks periodically throughout the year for significant guidance changes. Digital and print versions are available for Life, Property & Casualty or Health.

ON-DEMAND SELF-STUDY COURSES

Simplify your training program by providing our on demand self-study courses to your staff. Courses are available for Property and Casualty, Life, Health, and general insurance accounting and reporting topics.

With a self-study, you set up a personal learning account that tracks your courses and CPE. Before launching the course, you can download slides and other attachments. While in the course, you also stop and return to the same section you left off, get immediate feedback on review questions, and receive your grade instantly after completing the final exam. After passing the final exam, you will be able to download a printable CPE certificate within minutes. Plus, your CPE certificates can be reprinted at any time.



With subscriptions you purchase a bulk amount of tokens to be provided to others within your organization. One token may be redeemed for one on-demand self-study class of your choice, regardless of CPE length. Tokens expire 365 after purchase and there is no automatic renewal, but purchasing additional tokens is as easy as selection from the tiered options available on our website.

Assign your own administrator to manage your corporate subscription. Your administrator manages employee access to your bank of tokens which are then used to register for any of our self-study courses. Administrators can always see which employees have access to tokens, how many tokens are remaining in their package, and can easily add or remove learners or other administrators at any time.

Self-study courses are available in a single purchase format or can be incorporated into a company subscription plan. Pricing is based on the number of course enrollments, or we may be able to develop an unlimited plan for you. Contact us to find out more.

SHORT COURSES

Short on time but in need of CPE credits? Check out our CPE Select series of shorter one-to-two hour webinars. Sample topics covered include:

Intercompany Pooling
Insurance Expense Exhibit
Cash Flow For Life Insurance Companies
Schedule F Refresher
Overview of AVR & IMR
Statutory Reporting of Related Parties and Affiliates
Deferred Acquisition Costs and Premium Deficiency Reserves
SSAP 101 Overview

See website for a full list of available short courses.

OTHER RELEVANT INFORMATION



CPE Information

We are approved by NASBA as a sponsor of Group Live, Group Internet-Based, and QAS Self-Study methods of instructional delivery - Sponsor License #103016.

Certificates for Continuing Professional Education (CPE) will be issued to course participants claiming credit. The estimated CPE hours for each course are displayed in the course description. Certificate credit hours will be based on actual hours of attendance or completion of course. A CPE credit hour is based on fifty minutes of instruction.

Sovos is registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State boards of accountancy have final authority on the acceptance of individual courses for CPE credit. Complaints regarding registered sponsors may be submitted to the National Registry of CPE Sponsors through its website: www.nasbaregistry.org

State Boards of Accountancy CPE Credit

We are recognized as sponsors of CPE programs with the state boards of:

- **California** — Per the California Board of Accountancy Regulations, our courses follow the provider requirements for continuing education as outlined in sections 88.1 and 88.2.
- **Texas (Sponsor License #00503)** — We are registered with the Texas State Board of Public Accountancy as a CPE sponsor. This registration does not constitute an endorsement by the board as to the quality of our CPE program

Cancellation and Refund Policy

1. If we cancel, you may switch to another date, switch to another webinar, or receive a full refund.
2. If you cancel any course without providing at least 2 business days advance notice, no refund is provided and your registration fee is forfeited.
3. If you cancel a course of less than 4 CPE hours with the requisite advance notice,
 - a) You may choose to substitute another attendee into the class; or,
 - b) You may request that a full credit be held on file for your future use. You have 6 months from the first day of the canceled class to use the credit before it is forfeited.
4. If you cancel a course that is 4 or more CPE hours with the requisite advance notice,
 - a) You may choose to substitute another attendee into the class;
 - a) You may request that a full credit be held on file for your future use. You have 12 months from the first day of the canceled class to use the credit before it is forfeited.
 - b) You may request a refund of your course fee net of a \$300 administrative charge. Net refunds are returned as follows:
 - i. Orders originally paid via credit card will receive a refund back to the same card.
 - ii. Orders originally paid by check, wire transfer or ACH will receive a refund only by wire transfer or ACH back to the same account.
5. Original cancellation requests are honored as per the choices not above. Subsequent changes are generally not permitted (e.g., you cannot request a credit and then subsequently request a refund, etc.). Special circumstances may be considered on a one-off basis.
6. If you cancel an order for printed course materials (available for live seminars only):
 - a) For course materials that have already been submitted to our print vendor for processing, no refund will be provided.
 - b) For course materials that have not been submitted to our print vendor for processing, a full refund will be provided.
7. No refunds will be issued for self-studies. You have one year from the date of purchase to complete the course.
8. All refund and cancellation requests must be initiated before the scheduled class has taken place and no later than 180 days from purchase.

ANNUAL STATEMENT WEBINARS

These courses include web access to a Handbook. If you accessed the Handbook prior to the class and subsequently cancel your attendance in the course, we will deduct \$900 from your refundable or creditable tuition balance to cover the cost of the handbook license. This fee not include the \$300 administrative charge (plus any promotional discounts that may have been applied) that will also be assessed in the event cancellation is at the discretion of the registrant. Alternatively, another attendee may be substituted in place of the initial registrant as long as we are notified at least 2 business days before the class. Contact us to apply the remaining balance to any subsequent seminar within 12 months from the first day of the canceled class.