

SOVOS

2025

INSURANCE ACCOUNTING & REPORTING CONTINUING PROFESSIONAL EDUCATION



Property & Casualty - Life - Health

CONTENTS

P&C Calendar At-A-Glance	2-1
P&C Courses	2-2
Life Calendar At-A-Glance	3-1
Life Courses	3-2
Health Calendar At-A-Glance	4-1
Health Courses	4-2
Annual Update Courses	5-1
Live Education Weeks	6-1
Customized Seminars	7-1
Spotlight on Education	8-1
Other Relevant Information	9-1

Special Offers

- **Seminar bundles** offer up to \$750 off the total tuition of two selected courses - bundles are highlighted in course descriptions
- **Group discounts** available for organizations sending multiple attendees to the same class (same date and location)
 - ✓ For courses up to 8 CPE hours, 2nd and subsequent attendees receive \$20 off
 - ✓ For courses of 8 CPE hours or more, 3rd and subsequent attendees receive \$300 off
 - ✓ Offer excludes course bundles which have been separately discounted
- **Current software clients** receive \$200 off courses of 8+ CPE hours with coupon code (offer excludes bundles and Update classes listed on Page 5-1)

**OVER 55 YEARS OF HELPING PROFESSIONALS LIKE YOU
SUCCEED IN THE INSURANCE INDUSTRY!**

2025 PROPERTY & CASUALTY CALENDAR AT-A-GLANCE

Course	Join us in person:				Webinar						
	FLL	CHI	LAS	CHS							
Accounting & Financial Reporting	Jun. 16-18		Oct. 28-30	Nov. 19-21				Sep. 8-12			Dec. 8-12
Annual Statement				Nov. 17-20		Jul. 21-25					Dec. 8-12
Overview of the Annual Statement		Sep. 15-16									
Derivative Accounting & Reporting		Sep. 17-18									
Federal Income Tax Accounting & Reporting	Jun. 18		Oct. 28		May 1-2						Dec. 15-16
Federal Income Taxation for Nonlife Insurance Companies	Jun. 19-20		Oct. 29-30		May 12-15						Dec. 2-5
Financial Analysis							Aug. 25-28				
Financial Planning & Analysis for P&C Companies						Jul. 15-17	Aug. 25-27				
Group Capital Calculation Mechanics									Oct. 17	Nov. 7	Dec. 19
Investment Accounting & Reporting	Jun. 19-20	Sep. 15-16									Dec. 3-5
Overview of P&C Reinsurance Fundamentals										Nov. 24-25	
Overview of Statutory Financial Reporting							Aug. 14-15	Sep. 8-9		Nov. 6-7	
P&C Risk-Based Capital									Oct. 10	Nov. 14	Dec. 8
Overview of Reinsurance Fundamentals								Sep. 22-23		Nov. 24-25	
Reinsurance 1: The Fundamentals	Jun. 16-17									Nov. 17-18	
Reinsurance 2: Beyond the Fundamentals	Jun. 18-19							Sep. 24-26			Dec. 1-3
Schedule P Preparation			Oct. 27-28	Nov. 18-19							
Loss Reserve Analysis for Non-Actuaries			Oct. 29-30	Nov. 20-21							
Update on Accounting and Financial Reporting	See Page 5-1										

2025 PROPERTY & CASUALTY COURSES

ACCOUNTING & FINANCIAL REPORTING

Receive a thorough orientation to statutory and U.S. GAAP accounting concepts for P&C companies. Additionally, the class provides a survey of the statutory Annual Statement and U.S. GAAP financial statements with a brief introduction to federal income taxation of P&C companies.

TUITION: \$2,285

LEVEL: Basic

CPE: 20 hours in Accounting

ANNUAL STATEMENT

Learn how to prepare the P&C Annual Statement. We will also cover the fundamentals of the P&C industry and the relevant statutory accounting concepts. Virtually every page, exhibit, and schedule will be addressed. Class participation and discussion will focus on a completed P&C Annual Statement.

TUITION: \$2,685

LEVEL: Basic

CPE: 28 hours in Accounting

Tuition includes one year of access to the *P&C Annual Statement Handbook*, a \$875 value.

DERIVATIVE ACCOUNTING & REPORTING

This course explores through the use of various examples the nuances that arise from variations in the statutory and GAAP accounting treatment for derivatives. Obtain an understanding of the documentation, hedge classification, reporting, and disclosure requirements for this specialized topic.

TUITION: \$1,885

LEVEL: Intermediate

CPE: 12 hours in Accounting

Save \$600 off the total tuition when you bundle and take this seminar with *Investment Accounting & Reporting*. See website for more details.

FEDERAL INCOME TAX ACCOUNTING & REPORTING

Review the GAAP and statutory guidance related to federal income tax accounting and learn how to prepare the tax provisions and disclosures for insurance company reporting. This will include a walk-through of the current and deferred tax workpapers as well as the statutory admissibility test calculations to ensure understanding.

TUITION: \$1,635

LEVEL: Intermediate

CPE: 8 hours in Accounting

Save \$750 off the total tuition when you bundle and take this seminar with *Federal Income Taxation For Nonlife Companies*. See website for more details.

FEDERAL INCOME TAXATION FOR NONLIFE INSURANCE COMPANIES

Review the nature and structure of nonlife federal income taxation and apply the specialized insurance knowledge necessary to complete or review Form 1120-PC. You will complete class exercises to provide hands-on preparation of various tax return components.

TUITION: \$2,085

LEVEL: Intermediate

CPE: 16 hours in Taxes

Save \$750 off the total tuition when you bundle and take this seminar with *Federal Income Taxation For Nonlife Companies*. See website for more details.

FINANCIAL PLANNING & ANALYSIS FOR P&C COMPANIES

This course introduces, defines, and discusses the financial planning and forecasting process. Participants will review a generic financial planning and forecasting model and learn basic concepts of planning and forecasting premiums, losses, and expenses based on an understanding of each key driver. A template of the model will be provided.

TUITION: \$1,785

LEVEL: Intermediate

CPE: 12 hours in Accounting

Save \$600 off the total tuition when you bundle and take this seminar with *Overview of Statutory Financial Reporting*. See website for more details.

FINANCIAL ANALYSIS

Learn how statutory Annual Statement information can be used to evaluate the financial condition and operating performance of a P&C insurance company. Significant ratios and other analytical tools commonly employed by analysts, rating agencies, and regulators will be illustrated and discussed using a case study company. Participants will be able to analyze selected ratio results for their companies during the seminar. The textbook contains illustrations of all ratios and tools used in the course and significant industry data and statistics that may be utilized in evaluating a P&C insurer.

TUITION: \$1,935

LEVEL: Intermediate

CPE: 15 hours in Accounting

Save \$600 off the total tuition when you bundle and take this seminar with *Overview of Statutory Financial Reporting*. See website for more details.

GROUP CAPITAL CALCULATION MECHANICS

This webinar is designed to open the GCC “black box” to illuminate what GCC is intended to accomplish and how the calculation process works. The GCC process will be described, including scope and the actual process. This course will give information for those involved in the actual GCC calculation and those doing risk based capital analysis. It will also prove valuable for other financial professionals, directors and senior management, who have a need to know about this milestone transition in capital requirements for insurance and other entities within holding company structures. The latest developments in this emerging regulation will be included in this class.

TUITION: \$645

LEVEL: Basic

CPE: 4 hours in Accounting

INVESTMENT ACCOUNTING & REPORTING

Acquire an understanding of investment accounting and financial reporting requirements for P&C and Health insurance companies. The primary focus will be on the statutory reporting environment, but GAAP and federal tax rules for investments also will be addressed. Emphasis will be given to new 2025 reporting changes.

TUITION: \$1,885

LEVEL: Intermediate

CPE: 14 hours in Accounting

Save \$600 off the total tuition when you bundle and take this seminar with *Overview of Statutory Financial Reporting* or *Derivative Accounting & Reporting*. See website for more details.

LOSS RESERVE ANALYSIS FOR NON-ACTUARIES

Develop an understanding of the techniques used in estimating ultimate loss costs and in evaluating reserve adequacy. Also, hear a casualty actuary discuss methods used in determining and evaluating reserves from an actuarial perspective. Examples and case studies will be used.

TUITION: \$1,785

LEVEL: Intermediate

CPE: 12 hours in Accounting

Save \$600 off the total tuition when you bundle and take this seminar with *Schedule P Preparation*. See website for more details.

OVERVIEW OF THE ANNUAL STATEMENT

Learn how to prepare core statements and exhibits of the P&C Annual Statement. We will also cover the fundamentals of the P&C industry, and while a brief accounting refresher is offered, focus is on reporting for each of premiums, expenses, losses, LAE, reinsurance and investments. Class participation and discussion will focus on a completed P&C Annual Statement.

TUITION: \$2,085

LEVEL: Basic

CPE: 16 hours in Accounting

Tuition includes one year of access to the *P&C Annual Statement Handbook*, a \$875 value.

OVERVIEW OF STATUTORY FINANCIAL REPORTING

Learn about P&C insurance and key accounting concepts used in the industry. You will also learn about industry lines of business and terminology, contents of the NAIC Annual Statement, and the accounting for premiums, losses, and expenses. This seminar will conclude with a review of the statutory balance sheet and income statement.

TUITION: \$1,585

LEVEL: Basic

CPE: 8 hours in Accounting

Bundle and save \$600 off the total tuition when you take this seminar with other eligible courses. See website for more details.

P&C RISK-BASED CAPITAL

Gain a perspective of the NAIC P&C Risk-Based Capital calculation. We will discuss the various categories of RBC risks, calculations of the authorized control level RBC and total adjusted capital, and other miscellaneous RBC analysis.

TUITION: \$645

LEVEL: Intermediate

CPE: 4 hours in Accounting

REINSURANCE 1: THE FUNDAMENTALS

Learn the five functions of P&C reinsurance and examine the five traditional forms of P&C reinsurance:

Quota Share, Surplus Share, Excess of Loss, Catastrophe, and Stop Loss. We will address their characteristics, functions, advantages, and disadvantages. The financial impact of reinsurance is illustrated through case study examples that review reinsurance accounting. The course concludes with a review of the statutory reinsurance balance sheet accounts, their relationship to Schedule F - Parts 1 and 3, and a detailed look at the calculation of the provision for reinsurance.

TUITION: \$1,885

LEVEL: Basic

CPE: 14 hours in Accounting

Save \$600 off the total tuition when you bundle and take this seminar with *Reinsurance 2: Beyond the Fundamentals*. See website for more details.

OVERVIEW OF P&C REINSURANCE FUNDAMENTALS

This class is a shortened version of P&C Reinsurance 1: The Fundamentals. The same topics will be covered but the comprehensive examples will be delivered as a handout, rather than discussed.

TUITION: \$1,585

LEVEL: Basic

CPE: 8 hours in Accounting

Save \$600 off the total tuition when you bundle and take this seminar with *Reinsurance 2: Beyond the Fundamentals*. See website for more details.

REINSURANCE 2: BEYOND THE FUNDAMENTALS

Learn about the more complex reinsurance contract features and accounting issues. Included is a discussion of the interrelationships of multiple reinsurance agreements, a look at specific contract features, an examination of certain reinsurance contract provisions, overview of alternative reinsurance products, and a discussion of reinsurance accounting and reporting requirements.

TUITION: \$1,785

LEVEL: Intermediate

CPE: 12 hours in Accounting

Save \$600 off the total tuition when you bundle and take this seminar with *Reinsurance 1: The Fundamentals*. See website for more details.

SCHEDULE P PREPARATION

Acquire an understanding of the contents, uses, and analytical value of Schedule P of the Annual Statement and the techniques used to prepare each of its parts. This seminar is specifically targeted to those who will be preparing Schedule P and those who desire a comprehensive understanding of the relationships within Schedule P to facilitate review and provide a basis for analysis. Examples and extensive case studies will be used.

TUITION: \$1,785

LEVEL: Basic

CPE: 12 hours in Accounting

Save \$600 off the total tuition when you bundle and take this seminar with *Loss Reserve Analysis for Non-Actuaries*. See website for more details.

2025 LIFE CALENDAR AT-A-GLANCE

Course	Join us in person:				Webinar					
	FLL	CHI	LAS	CHS						
Accounting & Financial Reporting	Jun. 16-18		Oct. 27-29	Nov. 19-21						Dec. 15-19
Actuarial Concepts for Non-Actuaries			Oct. 29-30	Nov. 17-18			Aug. 25-27			
Annual Statement	Jun. 18-20	Sep. 16-18					Aug. 18-22			Dec. 8-12
Derivative Accounting & Reporting		Sep. 17-18								
Federal Income Tax Accounting & Reporting	Jun. 18		Oct. 28		May 1-2					Dec. 15-16
Federal Income Taxation for Life Insurance Companies	Jun. 19-20		Oct. 29-30		May 14-16					Dec. 2-4
Group Capital Calculation Mechanics								Oct. 17	Nov. 7	Dec. 19
Investment Accounting & Reporting		Sep. 15-16		Nov. 17-18			Aug. 25-27			
Life Reinsurance			Oct. 27-28							Dec. 17-19
Life Risk-Based Capital		Sep. 15						Oct. 13-15	Nov. 10-12	
Overview of Statutory Financial Reporting						Jun. 4-6		Oct. 13-15		
Separate Accounts					May 19-20					
Update on Accounting and Financial Reporting	See Page 5-1									

2025 LIFE COURSES

ACCOUNTING & FINANCIAL REPORTING

Receive a thorough orientation to life insurance fundamentals and the framework of both statutory and U.S. GAAP accounting for life insurance companies. More experienced participants will receive a concise refresher on these concepts. You will gain a comprehensive understanding of statutory and U.S. GAAP accounting in the areas of product accounting and investment accounting. The course also provides an overview of risk-based capital, federal income taxation of life insurance companies, reinsurance, policyholder reserve concepts, deferred acquisition cost and separate accounts. The class will center on a comprehensive textbook and a completed life/fraternal insurance company annual statement (Blue Book) in PDF format.

Tuition: \$2,285

LEVEL: Basic

CPE: 20 hours in Accounting

ACTUARIAL CONCEPTS FOR NON-ACTUARIES

Gain a perspective of the actuarial impact on U.S. GAAP and statutory financial statements. Our course materials emphasize obtaining simple, conceptual knowledge of actuarial concepts rather than detailed calculations.

Tuition: \$1,785

LEVEL: Intermediate

CPE: 12 hours in Accounting

ANNUAL STATEMENT

Gain a comprehensive understanding of life insurance fundamentals, lines of business, statutory accounting concepts, and the purposes and contents of the Life and Accident & Health Annual Statement (Blue Book). We address most pages, exhibits, and schedules in the Blue Book. The class will center on a comprehensive textbook and a completed life insurance company annual statement in PDF format.

Tuition: \$2,285

LEVEL: Basic

CPE: 20 hours in Accounting

Tuition includes one year of access to the *Life Annual Statement Handbook*, a \$875 value.

DERIVATIVE ACCOUNTING & REPORTING

This course explores through the use of various examples the nuances that arise from variations in the statutory and GAAP accounting treatment for derivatives. Obtain an understanding of the documentation, hedge classification, reporting, and disclosure requirements for this specialized topic.

TUITION: \$1,885

LEVEL: Intermediate

CPE: 12 hours in Accounting

Save \$600 off the total tuition when you bundle and take this seminar with *Investment Accounting & Reporting*. See website for more details.

FEDERAL INCOME TAX ACCOUNTING & REPORTING

Review the GAAP and statutory guidance related to federal income tax accounting and learn how to prepare the tax provisions and disclosures for insurance company reporting. This will include a walk-through of the current and deferred tax workpapers as well as the statutory admissibility test calculations to ensure understanding.

TUITION: \$1,635

LEVEL: Intermediate

CPE: 8 hours in Accounting

Save \$750 off the total tuition when you bundle and take this seminar with *Federal Income Taxation For Life Companies*. See website for more details.

FEDERAL INCOME TAXATION FOR LIFE INSURANCE COMPANIES

Review the nature and structure of life federal income taxation and apply the specialized insurance knowledge necessary to complete or review Form 1120-L. You will complete class exercises to provide hands-on preparation of various tax return components.

TUITION: \$1,885

LEVEL: Intermediate

CPE: 12 hours in Taxes

Save \$750 off the total tuition when you bundle and take this seminar with *Federal Income Tax Accounting and Reporting*. See website for more details.

GROUP CAPITAL CALCULATION MECHANICS

This webinar is designed to open the GCC “black box” to illuminate what GCC is intended to accomplish with a discussion on the calculation, scope and process. This course is targeted toward those involved in the GCC calculation and/or risk based capital analysis. It will also prove valuable for others who have a need to know about this milestone transition in capital requirements for insurance and other entities within holding company structures. The latest developments in this emerging regulation will be included in this class.

TUITION: \$645

LEVEL: Basic

CPE: 4 hours in Accounting

INVESTMENT ACCOUNTING & REPORTING

Acquire an understanding of investment accounting and financial reporting requirements for Life insurance companies. The primary focus will be on the statutory reporting environment, but GAAP guidance for investments also will be addressed. Emphasis will be given to 2025 statutory accounting and reporting changes. Unique life insurance investment topics such as Asset Valuation Reserve and Interest Maintenance Reserve will be covered. This course begins with the more fundamental investment concepts to help you build a strong foundation for understanding the more complex topics addressed as the course progresses.

Tuition: \$1,785

LEVEL: Intermediate

CPE: 12 hours in Accounting

Save \$600 off the total tuition when you bundle and take this seminar with *Overview of Statutory Financial Reporting or Derivative Accounting & Reporting*. See website for more details.

LIFE REINSURANCE

Learn about common forms and uses of reinsurance within the life industry and obtain an understanding of risk transfer and the U.S. GAAP and statutory accounting and financial reporting requirements for reinsurance transactions.

Tuition: \$1,785

LEVEL: Intermediate

CPE: 12 hours in Accounting

LIFE RISK-BASED CAPITAL

Gain a perspective of the NAIC Life Risk-Based Capital calculation. We will discuss the various categories of RBC risks, calculations of the authorized control level RBC and total adjusted capital, and other miscellaneous RBC analyses. Included in the 12-hour version of this course are the AM Best BCAR model and other rating agency analyses. A brief introduction to the Group Capital Calculation process will also be presented. The latest regulations will be reflected in the course presentation.

TUITION: \$1,585

LEVEL: Intermediate

CPE: 8 hours in Accounting

TUITION: \$1,785

LEVEL: Intermediate

CPE: 12 hours in Accounting

OVERVIEW OF STATUTORY FINANCIAL REPORTING

This course introduces the NAIC Annual Statement and key statutory accounting concepts applicable to the life insurance industry. Course materials specifically explore the financial data interrelationships between the statutory balance sheet, operating statements, cash flow statements and various exhibits. The class will center on a comprehensive textbook and a completed life insurance company annual statement (Blue Book) in PDF format.

Tuition: \$1,785

LEVEL: Basic

CPE: 12 hours in Accounting

Bundle and save \$600 off the total tuition when you take this seminar with other eligible courses. See website for more details.

SEPARATE ACCOUNTS

This course identifies the types of products employing Separate Accounts, the types of Separate Accounts, and the interrelationships between the “Green Book” (your company’s Separate Accounts Annual Statement) and the “Blue Book” (your company’s Annual Statement). This course also reviews the statutory accounting and reporting for Separate Accounts.

Tuition: \$1,585

LEVEL: Basic

CPE: 8 hours in Accounting

2025 HEALTH CALENDAR AT-A-GLANCE

Course	Join us in person:				Webinar					
	FLL	CHI	LAS	CHS						
Overview of the Annual Statement		Sep. 17-18								
Derivative Accounting & Reporting		Sep. 17-18								
Federal Income Tax Accounting & Reporting	Jun. 18		Oct. 28		May 1-2					Dec. 15-16
Federal Income Taxation for Nonlife Insurance Companies	Jun. 19-20		Oct. 29-30		May 12-15					Dec. 2-5
Group Capital Calculation Mechanics								Oct. 17	Nov. 7	Dec. 19
Health Risk-Based Capital							Sep. 29			Dec. 15
Investment Accounting & Reporting	Jun. 19-20	Sep. 15-16								Dec. 3-5
Statutory Accounting Overview						Aug. 11-12		Oct. 16-17		
Update on Accounting and Financial Reporting	See Page 5-1									

2025 HEALTH COURSES

OVERVIEW OF THE ANNUAL STATEMENT

Learn how to prepare core statements and exhibits of the Health Annual Statement. We will also cover the fundamentals of the health and managed care industry, and while a brief accounting refresher is offered, focus is on reporting for each of premiums, expenses, claims, CAE, reinsurance and investments. Class participation and discussion will focus on a completed Health Annual Statement.

TUITION: \$1,885

LEVEL: Basic

CPE: 12 hours in Accounting

Tuition includes one year of access to the *Health Annual Statement Handbook*, a \$875 value.

DERIVATIVE ACCOUNTING & REPORTING

This course explores through the use of various examples the nuances that arise from variations in the statutory and GAAP accounting treatment for derivatives. Obtain an understanding of the documentation, hedge classification, reporting, and disclosure requirements for this specialized topic.

TUITION: \$1,885

LEVEL: Intermediate

CPE: 12 hours in Accounting

Save \$600 off the total tuition when you bundle and take this seminar with *Investment Accounting & Reporting*. See website for more details.

FEDERAL INCOME TAX ACCOUNTING & REPORTING

Review the GAAP and statutory guidance related to federal income tax accounting and learn how to prepare the tax provisions and disclosures for insurance company reporting. This will include a walk-through of the current and deferred tax workpapers as well as the statutory admissibility test calculations to ensure understanding.

TUITION: \$1,635

LEVEL: Intermediate

CPE: 8 hours in Accounting

Save \$750 off the total tuition when you bundle and take this seminar with *Federal Income Taxation For Life or Nonlife Companies*. See website for more details.

FEDERAL INCOME TAXATION FOR NONLIFE COMPANIES

Review the nature and structure of nonlife federal income taxation and apply the specialized insurance knowledge necessary to complete or review Form 1120-PC. You will complete class exercises to provide hands-on preparation of various tax return components.

TUITION: \$2,085

LEVEL: Intermediate

CPE: 16 hours in Taxes

Save \$750 off the total tuition when you bundle and take this seminar with *Federal Income Tax Accounting and Reporting*. See website for more details.

GROUP CAPITAL CALCULATION MECHANICS

This 4-hour webinar is designed to open the GCC “black box” to illuminate what GCC is intended to accomplish and how the GCC calculation process works. The GCC process will be described, including scope and the actual process. This course will give information for those involved in the actual GCC calculation and those doing risk based capital analysis. It will also prove valuable for other financial professionals, directors and senior management, who have a need to know about this milestone transition in capital requirements for insurance and other entities within holding company structures.

The latest developments in this emerging regulation will be included in this class.

TUITION: \$645

LEVEL: Basic

CPE: 4 hours in Accounting

HEALTH RISK-BASED CAPITAL

Gain a perspective of the NAIC Health Risk-Based Capital calculation. We will discuss the various categories of RBC risks, calculations of the authorized control level RBC and total adjusted capital, and other miscellaneous RBC analysis.

TUITION: \$645

LEVEL: Intermediate

CPE: 4 hours in Accounting

INVESTMENT ACCOUNTING & REPORTING

Acquire an understanding of investment accounting and financial reporting requirements for P&C and Health insurance companies. The primary focus will be on the statutory reporting environment, but GAAP and federal tax rules for investments also will be addressed. Emphasis will be given to new 2025 reporting changes.

TUITION: \$1,885

LEVEL: Intermediate

CPE: 14 hours in Accounting

Save \$600 off the total tuition when you bundle and take this seminar with *Overview of Statutory Financial Reporting or Derivative Accounting & Reporting*. See website for more details.

STATUTORY ACCOUNTING OVERVIEW FOR HEALTH INSURANCE COMPANIES

Learn about health insurance and key accounting concepts used in the industry including lines of business and specialized terminology and programs. Class discussion will also cover the accounting for premiums, investment income, expenses, and claims arising from A&H contracts and will introduce you to the common forms of A&H reinsurance.

Tuition: \$1,585

LEVEL: Basic

CPE: 8 hours in Accounting

ANNUAL UPDATE COURSES

UPDATE ON ACCOUNTING AND FINANCIAL REPORTING

In this one-day update seminar, you will learn about the accounting and reporting changes for 2025 and beyond. Emphasis is on the impact of revisions to statutory accounting principles as detailed within the NAIC's *Accounting Practices and Procedures Manual*. You will also learn about revisions to the Quarterly and Annual Statement Blanks as well as the accompanying *Annual Statement Instructions*. In addition, we will survey other recent NAIC activities along with developments in generally accepted accounting principles specific to insurers.

TUITION: \$1,235*

LEVEL: Update

CPE: 7 hours in Accounting

*The Chicago Update is part of our 2-day Insurance Regulatory Summit on September 16-17 for which package pricing is available. See Page 6-1 for more details.

Discounts are available for the LA and Boston Updates for groups of 4 or more. Email us for details.



Can't join us on location? Register for one of our webinars:

Oct. 9-10	12:00 - 3:30p ET
Dec. 8-9	1:30 - 5:00p ET
Dec. 17-18	11:30 - 3:00p ET

** Unless otherwise indicated, classes on this page are NOT eligible for discounts **

2025 BLANKS & INSTRUCTION CHANGES

Learn about the new annual statement template changes for 2025 and beyond.

Sep. 22	2:30 - 4:00p ET
Oct. 17	1:00 - 2:30p ET
Nov. 14	2:00 - 3:30p ET
Dec. 17	1:30 - 3:00p ET

** Unless otherwise indicated, classes on this page are NOT eligible for discounts **

LIVE EDUCATION WEEKS

CHICAGO, IL			
The Drake Hotel -- \$279/night (waived resort fee) -- Book by August 15			
Monday September 15	Tuesday September 16	Wednesday September 17	Thursday September 18
Life Risk-Based Capital	Summit Software Sessions	Update on Accounting and Financial Reporting	
	Life Annual Statement		
Overview of P&C Annual Statement		Overview of Health Annual Statement	
P&C and Health Investment Accounting & Reporting		Derivative Accounting & Reporting	
Life Investment Accounting & Reporting			

INSURANCE REGULATORY SUMMIT IN CHICAGO

The Insurance Regulatory Summit is an annual opportunity for users of the Sovos Statutory Reporting software product to interact with our technical experts. Product sessions presented throughout the day offer participants the opportunity to both hear from the developers and contribute feedback in an effort to further enhance subsequent versions of the product. The Summit includes:

Expertise on insurance-specific accounting and financial reporting software

- Networking breakfast with industry peers
- Interaction with technical experts
- The chance to earn CPE credits

This year's event begins with product sessions on Tuesday, September 16. Join us Wednesday morning for a Client Networking Breakfast to engage with your peers on product usage and gain access to product demonstrations. Following breakfast on Wednesday, attendees will participate in our annual Accounting and Reporting Update.

Pricing for the 2-day event is \$1,435 per person and is all-inclusive, offering participants up to 15 hours of CPE credit. A la carte options are also available. An agenda will be provided closer to the event date. See website for more details.

UPDATE ON ACCOUNTING & FINANCIAL REPORTING**Maggiano's Little Italy**

4 Columbus Avenue, Boston

November 6, 2025

9:00 am - 4:30 pm

T STATION & LIGHT RAIL PROXIMITY

LUNCH, BEVERAGES AND SNACKS ALSO PROVIDED

LAS VEGAS, NV**The Palms Casino Resort -- \$147/night (incl reduced resort fee) -- Book by October 3****Monday
October 27****Tuesday
October 28****Wednesday
October 29****Thursday
October 30**

Life Accounting & Financial Reporting

P&C Accounting & Financial Reporting

Life Reinsurance

Life Actuarial Concepts for Non-Actuaries

Schedule P Preparation

P&C Loss Reserve Analysis for Non-Actuaries

Federal Income Tax
Accounting & Reporting

Federal Income Taxation for Nonlife Insurance Companies

Federal Income Taxation for Life Insurance Companies

CHARLESTON, SC**The Mills House -- \$244/night (incl reduced resort fee) -- Book by November 3****Monday
November 17****Tuesday
November 18****Wednesday
November 19****Thursday
November 20****Friday
November 21**

P&C Annual Statement

Life Actuarial Concepts for Non-Actuaries

Life Investment Accounting & Reporting

Life Accounting & Financial Reporting

P&C Reinsurance 1: The Fundamentals

P&C Accounting & Financial Reporting

Schedule P Preparation

P&C Loss Reserve Analysis for Non-Actuaries

CUSTOMIZED SEMINARS

CONTINUING EDUCATION AT YOUR CONVENIENCE

Have a group that would benefit from training? Consider a customized seminar!

You can select from any of our off-the-shelf courses or mix and match a variety of topics to tailor an agenda to your team's needs. Whether live or webinar, we work with your schedule and use your company financials for illustration.

Curious? Email StatEducationServices@Sovos.com or call us at 678-981-7053 for more information.

COURSES AVAILABLE UPON REQUEST

Interested in other content for your private seminar beyond those listed in our public schedule? Unable to find a course that exactly meets your needs? We have a library of topics which are available upon special request that include:

Accounting for Invested Assets: GAAP, Statutory and Tax

Affiliates and/or Related Parties

Transitioning from Blue Book to Orange Book

P&C Financial Reporting for Non-Financial Managers

Long-Duration Targeted Improvements

Principles-Based Reserves

Tax for Non-Tax Professionals

Statutory Accounting Principles



SPOTLIGHT ON EDUCATION



ANNUAL STATEMENT HANDBOOKS

Our Handbooks are the most comprehensive manuals in the insurance industry for Annual Statement preparation, accounting guidance and statutory accounting theory. Using the Handbook as a go-to resource will save you and your staff valuable time and help you stay current with the latest NAIC changes.

Our in-house experts update the Handbooks periodically throughout the year for significant guidance changes. Digital and print versions are available for Life, Property & Casualty or Health.

ON-DEMAND SELF-STUDY COURSES

Simplify your training program by providing our on demand self-study courses to your staff. Courses are available for Property and Casualty, Life, Health, and general insurance accounting and reporting topics.

With a self-study, you set up a personal learning account that tracks your courses and CPE. Before launching the course, you can download slides and other attachments. While in the course, you also stop and return to the same section you left off, get immediate feedback on review questions, and receive your grade instantly after completing the final exam. After passing the final exam, you will be able to download a printable CPE certificate within minutes. Plus, your CPE certificates can be reprinted at any time.



With subscriptions you purchase a bulk amount of tokens to be provided to others within your organization. One token may be redeemed for one on-demand self-study class of your choice, regardless of CPE length. Tokens expire 365 after purchase and there is no automatic renewal, but purchasing additional tokens is as easy as selection from the tiered options available on our website.

Assign your own administrator to manage your corporate subscription. Your administrator manages employee access to your bank of tokens which are then used to register for any of our self-study courses. Administrators can always see which employees have access to tokens, how many tokens are remaining in their package, and can easily add or remove learners or other administrators at any time.

Self-study courses are available in a single purchase format or can be incorporated into a company subscription plan. Pricing is based on the number of course enrollments, or we may be able to develop an unlimited plan for you. Contact us to find out more.

SHORT COURSES

Short on time but in need of CPE credits? Check out our CPE Select series of shorter one-to-two hour webinars. Sample topics covered include:

Deferred Acquisition Costs and Premium Deficiency Reserves
Intercompany Pooling
Insurance Expense Exhibit
Cash Flow For Life Insurance Companies
Schedule F Refresher
Overview of AVR & IMR
Combined P&C Annual Statement
SSAP 101

See website for a full list of available short courses.

OTHER RELEVANT INFORMATION



CPE Information

We are approved by NASBA as a sponsor of Group Live, Group Internet-Based, and QAS Self-Study methods of instructional delivery - Sponsor License #103016.

Certificates for Continuing Professional Education (CPE) will be issued to course participants claiming credit. The estimated CPE hours for each course are displayed in the course description. Certificate credit hours will be based on actual hours of attendance or completion of course. A CPE credit hour is based on fifty minutes of instruction.

Sovos is registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State boards of accountancy have final authority on the acceptance of individual courses for CPE credit. Complaints regarding registered sponsors may be submitted to the National Registry of CPE Sponsors through its website: www.nasbaregistry.org

State Boards of Accountancy CPE Credit

We are recognized as sponsors of CPE programs with the state boards of:

- **California** — Per the California Board of Accountancy Regulations, our courses follow the provider requirements for continuing education as outlined in sections 88.1 and 88.2.
- **Texas (Sponsor License #00503)** — We are registered with the Texas State Board of Public Accountancy as a CPE sponsor. This registration does not constitute an endorsement by the board as to the quality of our CPE program

Cancellation and Refund Policy

1. If we cancel, you may switch to another date, switch to another webinar, or receive a full refund.
2. If you cancel a webinar of less than 4 CPE hours, no refund is provided. You may choose, instead, to substitute another attendee assuming you give us notice of at least 2 business days in advance of the webinar.
3. If you cancel a webinar that is 4 or more CPE hours, all refunds are subject to a \$300 administrative fee. The net amount refundable will be returned as follows:
 - a) Orders paid by credit card will receive a refund back to the same card.
 - b) Orders paid by check will receive a refund by wire transfer or ACH to the same account .
 - c) Orders paid by wire transfer or ACH will receive a refund in the same manner.
4. If you cancel an order for printed course materials:
 - a) For course materials that have already shipped, no refund will be provided.
 - b) For course materials that have not shipped, a full refund will be provided.
5. No refunds will be issued for self-studies. You have one year from the date of purchase to complete the course.

ANNUAL STATEMENT WEBINARS

These webinars include web access to a Handbook. If you requested early access to the handbook and cancel this webinar, we will deduct \$875 from your tuition balance to cover the cost of the handbook license. This charge does not include the \$300 administrative fee (plus any promotional discounts that may have been applied) that will also be assessed in the event cancellation is at the discretion of the registrant. Alternatively, another attendee may be substituted in place of the initial registrant as long as we are notified at least 2 business days before the class. Contact us to apply the remaining balance to any subsequent seminar within 12 months.